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201 Status of this Document

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22This Technical Specification is being developed in accordance with the UN/CEFACT/TRADE/22 23Open Development Process for Technical Specifications. It has been approved by the TMG 24Steering Committee and Common Business Process Catalog Project Team.

26Distribution of this document is unlimited to UN/CEFACT Project teams.

27This document contains information to guide in the interpretation or implementation.

28

29The document formatting is based on the Internet Society's Standard RFC format.

30

31 This version: http://disa.org/cefact-groups/tbg/wg/tbg14_main.cfm

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34

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1601 Introduction

1611.1 Summary of Contents of Document

162The Common Business Processes Catalog technical specification document provides the 163methodology to identify, discover, and maximize the reuse of commonly used business 164processes. To develop this methodology, the specification document describes the structure, 165syntax, and semantics for industry standard expression of metadata to describe common 166business processes to be recorded in the catalog. This will facilitate reuse of these 167business processes in a variety of e-business applications.

1691.2 Challenges Faced

170The operation of a supply chain involves executing a large number of business processes. 171These business processes are common to most supply chains although the way they are 172executed and the order they are carried out may vary from one organization or industry to 173another. Some of the processes may be variations on a common process with business rules 174requiring less than the full set of the process features, while others may be requiring extra 175features. It has been claimed that the individual processes may be put together in any of 10 176to the power of 70 different ways to create many similar but different supply chains. 177However, through all these variations, there remains a stable part of the supply chain – the 178relationships between the participants, the activities that they perform, and the category of 179activities that they belong to.

181In a general case, search for agreeable combinations of business processes within a target 182supply chain may involve vast space of various permutations and combinations of business 183collaboration orchestration. In order to decrease the complexity of this search, it would be 184useful to support discovery of common business processes to which the trading partners 185can agree. Consequently, this would dramatically decrease the complexity of the search for 186common, agreed-upon business processes while the reuse of the common business 187processes would equally increase. The Common Business Process Catalog represents a 188registry of information to solve the previously stated dilemma and to help effectively search 189for common business processes.

1911.3 Audience

192The target audience for this document includes business people of both information and 193technical background. The audience also includes professionals from specific business 194areas that are working to relate their electronic trading activities in a consistent pattern to 195the whole trading community that adopt UN/CEFACT standards. Additionally, the target 196audiences include software developers who will take this specification document and 197implement catalogues of common business processes as part of their e-business offerings. 198

1991.4 Scope and Focus

200Business processes may be defined at various levels of granulation but at this point the 201catalog will concentrate primarily on cataloging common business processes, which are 202described by Business Transaction Use Cases. These will be linked in due course to the 203higher-level business processes represented by Business Collaboration Use Cases. As 204transaction use cases can participate in a variety of collaborations, this is a sensible process 205and reduces the complexity of our core catalog.

2071.5 Related Documents

208As mentioned above, other documents provide detailed definitions of some of the 209components of XXXX and of their inter-relationship. They include [ebXML | TWG] 210Specifications on the following topics:

211	[Bra97]	Bradner, S., "Key words for use in RFCs to Indicate Requirement Level", BCP 14, RFC 2119, March 1997.
212 213	[ebBPSS]	ebXML Business Process Specification Schema. Version 0.90. 01/17/2001. Context/Metamodel Group of the CC/BP Joint Delivery Team.
214 215	[bpPROC]	ebXML Catalog of Common Business Processes. Version TBD. Date TBD. ebXML CC/BP Analysis Team.
216 217	[ebCNTXT]	ebXML The role of context in the re-usability of Core Components and Business Processes. Version 1.01. February 16, 2001. ebXML Core Components Project Team.
218 219	[XBACR]	ebXML specification for the application of XML based assembly and context rules. Version 1.01. 16 February 2001. ebXML Core Components.
220 221	[ISO14662]	Information Technologies - Open-EDI Reference Model. ISO/IEC 14662:1997(E). International Organization for Standardization (ISO) and International Electrotechnical Commission (IEC).
222	[TAGLOS]	ebXML. TA Glossary. Version 0.95. 12 February 2001. Technical Architecture Project Team.
223 224	[TASPEC]	ebXML Technical Architecture Specification. Version 1.0.4. 16 February 2001. ebXML Technical Architecture Project Team.
225 226	[UMM]	UN/CEFACT Modelling Methodology. CEFACT/TMWG/N090R9. February 2001. UN/CEFACT Technical Modeling Working Group.
227	[UMM]	UN/CEFACT Modelling Methodology -UMM MetaModel 17/01/2003

$2282 \ [UMM] \ UN/CEFACT \ {\tt Modeling \ Methodology-UMM \ User}$

229 Guide CEFACT/TMG/ N093 22/09/2003 Objectives

2302.1 Goals/Requirements/Problem Description

2312.1.1 Goals of the Project

232The various goals for the UN/CEFACT Common Business Process catalog technical 233specification document are as follows:

- 234 1. Define the business process metadata to store in the catalog so as to support 235 effective discovery and reuse of common business processes.
- 236 2. Develop the catalog information model for the business process metadata capture 237 and storage. The catalog information model defines attributes of common business 238 processes.
- 239 3. Develop reference classification scheme for cataloging business processes.
- 240 4. Define methods and procedures, which organizations can apply to create, populate, 241 maintain and manage the catalog.
- 242 5. Identify processes to integrate domain models with catalog reference models.
- 243 6. Relate the business process model with the information model of core components.

244

2452.1.2 Requirements

- 246 1. Support Business Process Contextual Category – Business Process is one of the 247
- contexts defined by the UN/CEFACT Core Components classification scheme¹. 248
- This standard catalog of common business processes should satisfy the requirement 249 for business process taxonomy in a hierarchical fashion.

- 250
- 251 2. Support Cross References - This catalog should provide informative cross-
- 252 references to business processes and business documents defined by UN/CEFACT,
- 253 as well as those defined by other electronic business standards organizations around
- 254 the world. This catalog will be stored in a business library. When business process
- 255 models/specifications are inserted into the business library, they should be cross-
- 256 referenced against other industry standards via this catalog.

257

- 258 3. Develop Relationship to the Core Components Information model. This
- 259 requirement identifies the need for synchronization of information shared by the
- 260 catalog and the Core Components information model. The two information models
- 261 include metadata such as roles played by actors participating in the business
- 262 process, business entities and economic resources involved.

264

2672.2 Strategy

¹ see [ebCNTXT] for additional information on context 28UN/CEFACT Catalog of Common Business Processes Technical Specification 29Copyright © UN/CEFACT 2005. All Rights Reserved

268The Common Business Process Catalog team is working closely with UN/CEFACT Groups 269and vertical industry representatives to develop content for this Catalog. This collaboration 270has allowed for the validation of the specification and of the "methods and procedures" that 271were developed by this team.

272The domain models approved by the vertical industry experts were submitted to the global 273repository. The browsing, discovery, identification, and retrieval mechanisms were tested 274on the Common Business Process Catalog deposited in the global registry. 275

2762.3 Caveats and Assumptions

277This specification is developed with the intention to enable one to capture business 278processes in a business library (global repository) for reuse. This specification does not 279however define the business process specifications, nor delves into the methodology for 280modeling business processes. It assumes that one already understands these aspects and 281conforms to the UN/CEFACT Modeling Methodology (UMM) recommendations for 282defining business processes.

283

2843 Overview

2853.1 What is a Common Business Process?

286A common business process is a business process independent of any industry specific 287context and that may be used by a variety of organizations to achieve a similar business 288result. The generic nature of a common business process enables one to reuse that process 289across different vertical industries when industry specific context and business rules are 290defined for a variety of e-business application integrations. The industry specific rules will 291be reflected in the modified attributes of the common business processes. Both Common 292Business Processes and the industry variants will be held in this catalog.

2943.2 What is a Business Process?

295A business process is the means by which one or more activities are accomplished to 296achieve a business objective.

297

298In this catalog we are concerned with business processes that involve the interchange of 299information, between 2 or more roles, that result in a change in state of one or more 300Business Entities.

301It is recommended that the behavioral aspects of a business process be defined in line with 302the metamodel of the UMM [UMM].

303

304Business processes identified in the UMM Business Domain View (BDV) are either 305business processes within an enterprise, i.e., enterprise business processes (that are

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306candidates for B2B collaboration), or collaborative business processes, depending on the 307starting point for the BDV workflow. A collaborative business process may derive its 308requirements from two or more enterprise business processes (from each participating 309trading partner).

310.

311The level of definition of a business process recorded in the catalog is driven by the value 312to the trading partners, so they understand the business requirements and objectives, and 313how each business process fits into a larger value chain.

314

315The Catalog will contain Business Processes defined at the level of individual Business 316Transactions and Business Collaborations made up of 2 or more Business Transactions. 317

3183.3 What is a Business Transaction?

319A Business Transaction is the atomic unit of work in a trading arrangement between two 320business partners. Two parties who play an initiating and a responding role in the 321transaction execute a Business Transaction.

322A Business Transaction Protocol is designed to be a very specialized and constrained in 323order to achieve very precise and enforceable transaction semantics. These semantics are 324expected to be enforced by the software managing the transaction, e.g. an ebXML Business 325Service Interface (BSI).

3273.4 What is a Common Business Process Catalog?

328The UN/CEFACT Common Business Process Catalog (CBPC) provides a framework for 329the discovery and reuse of common business processes. A common business process 330catalog is:

• A "business library" hosted in a Global Registry/Repository contains all the details of commonly used business processes and related information.

333

- A "knowledge base" where businesses can 'publish' and find all business process details for the registered trading partners.
- 338 It could provide the basis for a "business service" with functions and features
- facilitating the UN/CEFACT core vision of doing e-Business.

340More specifically, the CBPC is a searchable collection of well-structured business 341processes with an associated methodology of usage and a well-defined interface.

3423.5 How is the CBPC Used?

343The CBPC is intended to be used by the business community as a library and knowledge 344base containing information on business processes that are commonly used in a variety of

345businesses and designed to support e-business implementations. It will provide a link to the 346information that should be exchanged between trading partners to achieve the business 347function specified for each business process. In turn, the individual business processes may 348be linked together to form a complete e-business application.

3493.6 What the CBPC Specification Does?

350This document is intended to provide an unambiguous description of the catalog and 351direction for it's construction, usage, and maintenance. This specification document 352provides discussion of the three major aspects of the CBPC:

- 353 Business process catalog consists of well-structured components (i.e., information
- model and classification).
- 355• Methodology for catalog management and usage (outlining four major phases and the
- use cases that fall within these phases)
- 357• Well-defined interface specifying details of interaction with the catalog that also
- supports the use cases.

3593.7 Where the CBPC Specification May Be Implemented?

360This document provides specifications and methodology for the implementation of the 361framework for publishing and discovering the contents of the Common Business Processes 362Catalog. The CBPC may be implemented in several ways to suit the needs of individual 363organizations or software vendors. It's prime intent is to provide the central repository for 364UN/CEFACT and hosted in the global registry.

365

Relation to other specifications The UN/CEFACT

367 Modeling Methodology

368The CBPC specification is based on the relevant parts of the UMM meta model.

3694.2 Business Process Context for Core Components Search

370Business processes located in the CBPC may be readily used as a first step when searching 371for the core components. As shown in the figure below - Search for Core Components 372Includes the Search for Business Processes, the search for the core components starts with 373the search for appropriate business processes. The business process is an important part of 374the context for the core component usage. Additionally, the catalog may support some or all 375context categories:

376•Product Classification Context – Determine the goods or services involved in the 377 collaboration.

378•Industry Classification Context – Determine the relevant trading partner industries.

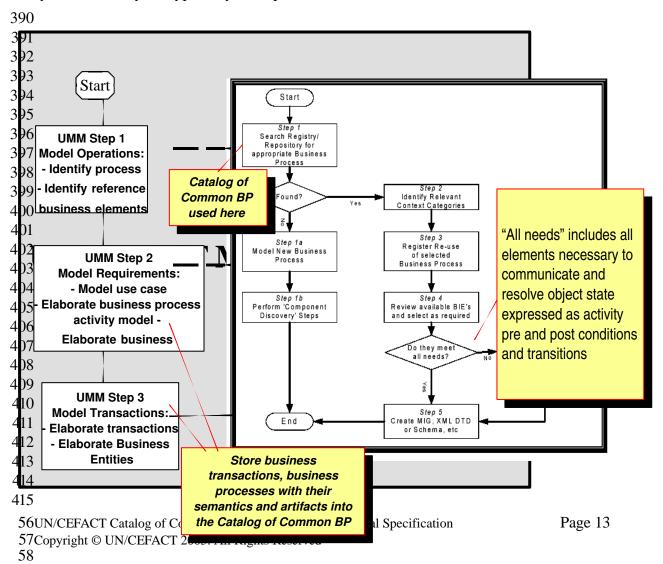
379•Geopolitical Context– Determine where the business process is to be conducted. 380Determine if the business process crosses international boundaries.

381•Official Constraints Context – Determine any legal restrictions or requirements on this 382business process.

383•Business Process Role Context – Identify the role played by the user and their trading 384partners. This can be derived from the Initiating and Responding Roles in the business 385process.

386•Supporting Role Context– Determine what other significant parties will be using the data 387in the messages. Determine their role in the overall process.

388•System Capabilities Context – Determine any major restrictions derived from legacy 389systems. Identify the type of system specified context.



4175 Classification of Common Business

418 Processes

4195.1 What is Classification

420Classification describes a property of an information object or its relation to other 421information objects and enables the grouping of these objects. When information is held on 422a web site, classification may be defined as any concept that is associated with information 423objects that helps users navigate the site and search for relevant information.

4245.2 Why do we require Classification?

425The prime purpose of classifying the business processes in the Business Process Catalog is 426to enable potential users to readily identify processes that have been defined in the catalog 427that might meet their business needs.

428

4295.3 Why unique reference model for classification?

430Both UDDI and ebXML enables businesses to host on-line registries of available Web 431services. A business uses the UDDI TModel system or ebXML classification mechanism to 432categorize the hosted Web service. And therein lies the problem: Both ebXML and UDDI 433allow multiple taxonomies and expect self-policing for mistaken entries in the registry. 434

435Often times it is useful to define a "frame of reference" for the business processes being 436identified. This frame of reference might define basic terms and organizing frameworks 437accepted by given industry segment. For example the SCOR model² defines a frame of reference 438for supply chains, and VICS³ defines a frame of reference for trading partners in the retail 439industry. The given frame of reference might also include more generally accepted scientific 440models for understanding company-wide organization and coordination of business processes 441 such as the Porter Value Chain Model⁴ or the MIT eBusiness Process Repository.⁵

4435.4 Selecting a Classification Scheme

444There are several classification/categorization schemes on the market today developed by 445different organizations with different purposes in mind. These include:

```
by http://www.supply-chain.org/

http://www.vics.org/

http://www.supply-chain.org/

htt
```

- SCOR Model
- Porter Value Chain
- Center for Co-ordination Science at MIT
- 450 BPA
- Open Applications Group (OAG) Scenarios and BODs
- **452 ●** APICS

453

454In addition, the Open-edi model of ISO 15944-1 specifies five phases that encompass all 455activities of a business process.

456

457The classification scheme required for the catalog is one that can meet as far as possible the 458following criteria:

459

- 460• The classification scheme should be widely accepted by the global business community.
- 461• The classification scheme should not be industry specific and should be horizontal in
- anature.
- 463• The classification scheme should be an open public source, free of intellectual property
- 464 claims.
- 465• The classification scheme must enable the classification of both commercial and
- 466 <u>regulatory</u> processes as found in international trade.
- 467• The classification scheme should support the Business Area and Business Process Area
- concepts as described in the UMM that relates to business collaborations between two
- or more parties.

470

471The scheme selected for use in the catalog is at the most general level represented by a 472normative category of enterprise activities and by a normative sub-category of activity 473phases.

474

475(For further details on the various classification schemes and the justification for the 476selection of the particular solution for the catalog see The White Paper

470selection of the particular solution for the catalog see The white Paper

477Reference Model for Web services Classification in Global Registry).

478

479

4805.5 The CBPC Classification Structures

481 5.5.1 Normative Category

482Each business process in the Catalog of Common Business Processes is at its most general 483level represented by a *normative category* of inter-enterprise activity. The Normative 484Categories are one example of the division of an enterprise into *business areas* as 485recommended by the UMM.⁶

⁷¹ Gumm, proposed chapter 8, section dealing with the Business Domain View (BDV).

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487None of the reviewed classification schemes directly satisfy all of the requirements listed 488above, but the one that comes closest is the Porter Value Chain. The categorization 489selected for the catalog is based on development and extension of that model.

490

491The eight normative categories selected are example components of a generic value chain⁷:

492

- 493 Procurement/Sales
- 494 Design
- 495 Manufacture
- 496 Logistics
- 497 Recruitment/Training
- 498 Financial Services
- 499 Regulation
- 500 Health Care

501 .

502These categories are not exhaustive. They will be extended as new categories of Business 503Area are identified by contributors to the catalog and maintained using the established 504UN/CEFACT maintenance procedures.

505

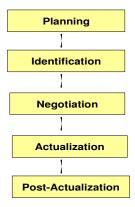
506507

- 5.5.2 Normative Sub-Category The ISO Open-edi Phases of a Business
- 508 Collaboration

509Once an enterprise has been divided into eight high-level business areas, it is possible to 510decompose each one of those areas further into process areas.

511

512The business process catalog's second-level classification – its normative sub-categories – 513is based on the five successive phases of business collaboration as defined by the ISO 514Open-edi model. These phases are illustrated in Figure 2 and explained below: 515



 $^{^{7}}$ Actually, the last one (Health Care) is more domain specific than generic.

520ISO Phases of a Business Collaboration8

521

- <u>Planning:</u> In the Planning Phase, both the buyer and seller are engaged in activities to decide what action to take for acquiring or selling a good, service, and/or right.
- <u>Identification</u>: The Identification Phase pertains to all those actions or events whereby data is interchanged among potential buyers and sellers in order to establish a <u>one-to-one linkage</u>.
- 527 • Negotiation: The Negotiation Phase pertains to all those actions and events 528 involving the exchange of information following the Identification Phase where a 529 potential buyer and seller have (1) identified the nature of good(s) and/or service(s) 530 to be provided; and, (2) identified each other at a level of certainty. The process of 531 negotiation is directed at achieving an explicit, mutually understood, and agreed 532 upon goal of business collaboration and associated terms and conditions. This may 533 include such things as the detailed specification of the good, service, and/or right, 534 quantity, pricing, after sales servicing, delivery requirements, financing, use of 535 agents and/or third parties, etc.
- 536 Actualization: The Actualization Phase pertains to all activities or events necessary 537 for the execution of the results of the negotiation for an actual business transaction. 538 Normally the seller produces or assembles the goods, starts providing the services, 539 prepares and completes the delivery of good, service, and/or right, etc., to the buyer as agreed according to the terms and conditions agreed upon at the termination of 540 541 the Negotiation Phase. Likewise, the buyer begins the transfer of acceptable 542 equivalent value, usually in money, to the seller providing the good, service, and/or 543 right.
 - Post-Actualization: The Post-Actualization Phase includes all of the activities or
 events and associated exchanges of information that occur between the buyer and
 the seller after the agreed upon good, service, and/or right is deemed to have been
 delivered. These can be activities pertaining to warranty coverage, service after
 sales, post-sales financing such as monthly payments or other financial
 arrangements, consumer complaint handling and redress or some general postactualization relationships between buyer and seller.

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553 5.5.3 Identifying the Business Processes Normally Associated with Each

554 Process Area

555The two-level categorization scheme through the eight *business areas* of a value chain and 556the five process phases of ISO Open-edi leads to 40 different example *process areas* as

^{79 *} ISO/IEC FDIS 15944-1 Information technology – Business agreement semantic descriptive techniques -- Part 1: Operational aspects of Open-edi for implementation, 3 August 2001, section 6.3.

⁸¹UN/CEFACT Catalog of Common Business Processes Technical Specification

557defined in the UMM⁹. The table below illustrates possible business processes associated 558with each *process area* in the example categorization scheme. ¹⁰ Business process areas are 559named by concatenating the Business Areas names in the leftmost column with the Process 560Areas (ISO phase) names in the top row, thus giving business process area names like 561Procurement/Sales.Negotiation or Logistic.Actualization. Catalog users may identify their 562initial entry points by finding the group of cells that most closely resembles the set of 563business processes they wish to accomplish in their proposed collaborations. 564Business Processes that are held in the catalog as Business Collaborations may be made up 565of transactions that relate to more than one of the process areas. In this case the 566classification used should take the value of the earliest transaction in that process.

⁸⁴ ⁹ UMM, proposed chapter 8, section dealing with the Business Domain View (BDV).

⁸⁵ 10 In the UMM, the decomposition process that leads to eventual identification of candidate business processes for collaborative modeling proceeds from Business Area (first level decomposition) to Process Area (second level decomposition) to Business Process (third level decomposition).

However, in the Business Process Catalog, the actual entries may sometimes be at finer levels of granularity than this third level of decomposition.

567 PROCESS AREA

) /		PROCESS AR	LA		
BUSINESS AREA	Planning	Identification	Negotiation	Actualization	Post-Actualization
Procurement / Sales (Goods)	- Plan procurement and supply of raw materials or finished product	-Identify potential customer/ vendor - Provide catalog - Request pricing - Request availability	Negotiate contract Provide purchase order Agree on delivery schedule	- Acknowledge delivery notice - Query delivery status - Receive goods - Obtain payment authorization - Make/Receive payment	Discover delivery discrepancy Return shipment Negotiate/Receive allowance or payment from vendor
Design	-Plan design service offering and use of design services	-Identify vendor who can supply product design work -Identify potential customer -Request examples of prior design work	- Submit bid - Negotiate Contract -Make counter-offers - Send design contract	- Receive designs - Inspect for conformance - Make payment -Receive payment	-Discover discrepancy in agreed upon designs - Negotiate / receive allowance or payment from vendor
Recruitment -and- Training	- Identify places in company where new staff or contract labor is needed. -Plan agency offerings -Plan student intake	-Identify personnel services provider -Identify training provider -Identify students - Request pricing - Request availability -Request/Provide course details	Negotiate contract for worker recruitment or training. Agree on start dates	-Register for course - Provide training materials -Interview candidates - Make / Receive payment	-Discover discrepancy in agreed upon personnel characteristics or training components - Receive allowance or payment from vendorRevise training material
Logistics	-Plan provision and use of transport resources	-Identify vendors (like Fedex or UPS) -Identify potential customers - Request pricing - Request availability	- Negotiate contract for logistics service	- Receive logistics services -Provide shipping notice -Provide dangerous goods notice - Make / Receive payment	-Discover discrepancy in agreed upon service and performance - Negotiate logistics allowances with carrier - Receive allowance or payment
Manufacturing	-Plan manufacturing requirements -Research market for outsourced manufacturing	Identify Provider of manufacturing services Provide catalog Request pricing Request availability	Negotiate contract for manufacturing Agree on production schedule Agree on quality standard	-Send outsourced manufacturing inputs -Receive outsourced manufacturing outputs - Make / Receive payment	Discover discrepancy in agreed upon quality levels - Negotiate allowance with vendor - Periodic evaluation
Financial Services	- Research market needs -Plan the provision of financial services (Insurance, Credit, Investments)	-Identify possible debt sources (banks, credit unions, etc.) - Identify financial institution with whom to purchase debt or equity financing -Identify insurance providers -Identify potential investors	-Negotiate terms of debt or terms of equity offering with capital provider -Agree insurance terms	- Accept transfer of debt instrument - Make transfers of stock certificate - Authorize and make payments & loans -Transfer funds -Pay Insurance Claims	-Review offerings & compliance -Receive monetary adjustments
Regulation	-Plan and publicise regulatory requirements - Determine authorities to deal with for import/export	-Identify relevant regulatory services to enable business to operate. -Identify appropriate taxation authority and taxpayers	-Agree time and place of inspection or other regulatory services -Negotiate payment of tax	-Accept notice of inspections, taxing, or other regulatory services performed - Request export licence - Clear goods -Pay tariffs	-Make adjustments in services or payments based upon later information
Health Care	-Plan service specialisation and	-Register patient	- Agree admission date - Decide treatment	-Prescribe treatment - Charge / Pay for	-Provide health statistics -Claim re-imbursement

	provision	required	treatment	
	-Plan admissions			

568Figure 3 – Business Process Matrix

569

5.5.4 Other Possible Catalog Classifiers – Types of Economic Agents and

Types of Resources

572

573As well as using the *Business Areas* (determined by the Normative Categories) and the 574*Process Areas* (determined by the Normative Sub-Categories), it is also possible to 575consider finding business processes in the catalog based upon (1) the types of resources 576considered for exchange in the prospective market transaction, and (2) the types or roles of 577the economic agents engaged in the collaboration.¹¹ The specification of all business 578processes entered into the catalog will contain the information on roles of the parties and 579on the types of resources being exchanged.

580

5.5.4.1 Different Types of Economic Agents and Their Roles

582

583The different types of economic agents involved in collaboration can be assembled in four 584general classes: (1) *customers* who are the agents most generally looking to exchange funds 585for non-monetary resources, (2) *suppliers* (vendors) who are poised to do just the opposite 586– exchange non-monetary resources like materials for money—in the market, (3) 587*intermediaries* who are third parties to the customer-supplier relationship who often 588provide services like monetary guarantees, transportation, and trading information, and (4) 589*authorities* who provide regulatory services like inspections and regulatory burdens like tax 590and custom payments.¹²

591

592In Figure 4 below, each of these four major types of economic agents are elaborated further 593by identifying the roles that each agent type plays most commonly in trade related 594collaborations. This list will be maintained and extended, as necessary, within the normal 595UN/CEFACT maintenance procedures

596

Types of Economic	Possible Roles
Agents	
Customer	Buyer
	Consignee
	Payor
	Importer

^{94 &}quot;Use of these other classifiers is based on the foundation ontology for UN/CEFACT collaboration models called the REA ontology. See Appendix A of the UN/CEFACT Simple Guide to the UMM.

^{96 &}lt;sup>12</sup> UN/CEFACT BPA Reference Model of the International Supply Chain, March 2003, p. 8.

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Supplier	Consignor
	Payee
	Seller
	Manufacturer
	Exporter
Authority	
	Chamber of Commerce
	Consular
	Customs
	Health
	Intervention Board (EU)
	Licensing
	Receiving Authority (Port Authority)
	Standards Institute
Intermediary	
	Bank / Financial Institution
	Broker
	Carrier
	Credit Checking Company
	Credit insurer
	Commission Agent
	Export Agent
	Freight forwarder
	Import Agent
	Insurer
	Inspection company
	Receiving authority

598Figure 4 – Types of Agents and Their Roles

599 5.5.4.2 Types of Economic Resources

600In very general terms, the major classes of economic resources to be considered for 601possible exchanges include the following types of goods, services, or rights¹³:

• *Materials* including capital assets (like trucks), basic raw materials and natural resources (like steel or petroleum), sub-components of a larger assembled product (like seats for an automobile) or finished products.

• *Consumable Services* like advertising, insurance, and warranties.

• <u>Human Services</u> like those provided by staff, contract workers, or consultants.

602

606 607

^{100 13} ISO/IEC FDIS 15944-1 Information technology – Business agreement semantic descriptive techniques -- Part 1: Operational aspects of Open-edi for implementation, 3 August 2001.

¹⁰²UN/CEFACT Catalog of Common Business Processes Technical Specification

• <u>Transportation Services</u> like packing/picking or actual shipments.

612

• Financial Resources like funds or marketable securities.

613 614

• *Intellectual/Digital Resources* like use of a trademark/patent or the use of a copyrighted book/song/performance.

617

• <u>Regulatory Services</u> such as the right to import/export or the right to do business in a certain segment or area

620

621Thus users searching the catalog for business processes of interest to them may search on 622the any or all of the four categorizations - Business Area, Process Area, Role, Economic 623Resource.

624

625

6266 Structure of the CBPC

627Structure of the catalog is described in terms of the underlying information illustrated 628below. In order to arrive at the structure of the information model, we follow the catalog 629requirements that are identified below in section 6.1.1.

6306.1 Requirements for the CBPC Information Model

6316.1.1 Locate Appropriate Business Process Using The Business Process Catalog

632The following requirements originate from this use case:

- 633• The information model must contain attributes that someone looking for a business
- process would expect to identify. For example, roles participating in the business
- process, <u>resources</u> affected by the business process, and <u>categorization</u> of the business
- process represents a few of such attributes.
- 637• The information model must support the action of locating an appropriate business
- process. Therefore, the business processes must be indexed/searchable with respect to
- the key attributes.

640

641For the complete list of attributes required to specify business processes and to facilitate 642their discovery in the Catalog, see section 6.2.1.

643

6446.1.2 Retrieve Business Process Artifacts

645The following requirements originate from this use case:

- 646• The information model must identify the type of the artifacts that are stored with
- respect to the business process. Therefore, the information model needs an entry with
- respect to each artifact (i.e., an ability to understand the attribute type).

6496.1.3 Specialize Business Process or Scenario

650The following requirements originate from this use case:

- 651• The information model must allow entries that are associated with the process to
- declare their context within which they apply. Additionally, the catalog must allow
- multiple entries for the same process with respect to the context.
- 654• The structure of the information model should have a root process (context neutral) plus
- any number of processes that represent specialization of that root process. Hence, there
- is a need to relate abstract process to concrete specializations.
- 657• The information model should allow these realizations of the base process to include
- 658 their own set of artifacts. For example, a BPSS with associated specialized schemas for
- airspace, defense, and automotive, etc. industries.
- 660• The information model should allow an entry for abstract business processes and
- multiple entries for each specialization. For example, a Purchase Order may be the
- abstract business process while specializations may include recurring orders, one-time-
- orders, order-to-build business processes, etc.

6646.1.4 Develop A Business Process Package Submission

665The following requirements originate from this use case:

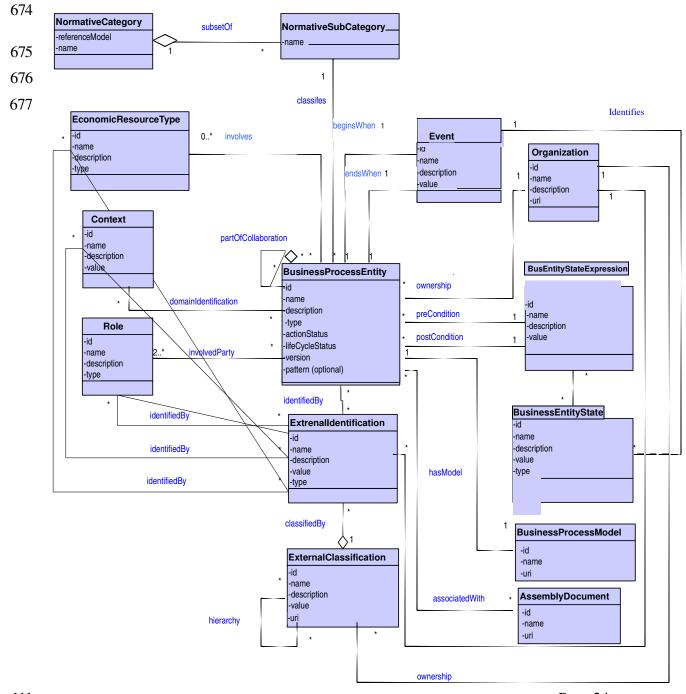
666• The information model must allow multiple artifacts to be considered as a package

6676.2 The CBPC Information Model

668The CBPC information model is an abstract data structure defining the content and 669structure of the catalog.

670

671First, we first give semantics of each class, and then we focus on the semantics of 672relationships in the information model. Figure 6 shows this information model. 673



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6806.2.1 Overview of Semantics

681Although the internal structure of the catalog consists of many individual concepts and 682fairly involved relationships, it is useful to view the semantics of the catalog structure in a 683less complex manner. That is the intent of this section.

684

685BusinessProcessEntity (BPE) captures the core information about a catalog entry: identity, 686name, type, status, version, and pattern. A BPE instance is of either transaction or 687collaboration type. If a BPE instance is of collaboration (i.e., a composition type) type, 688then it will have other BPE instances, as part of this collaboration, related through the 689relationship "partOfCollaboration". Otherwise, if it is transaction type, then it is an atomic 690business process and there will be no BPE instances that are related as 691"partOfCollaboration". However, entries of both transaction and collaboration type, of 692course, may be parts of other collaborations.

693

694BPE instances will be categorized in the catalog using the normative and sub-normative 695catalog categorization described in section 5 of this specification.

696

697The BPE is also related to the EconomicResourceTypes that are involved in the business 698process instance. A BPE may involve any number of inflow resources and generate any 699number of outflow resources.(e.g., goods, services, or rights).

700

701Each BPE instance of transaction type will have one initiating party and one responding 702party, captured by the Role instances. A BPE that is of the more complex Business 703Collaboration Type may involve two or more Parties, and these will be captured by the Role 704instances.

705

706Each BPE instance is also "owned" by an organization and this is indicated by the 707ownership relationship. This "ownership" implies that any changes, amendments or updates 708of that BPE can only be carried out after authorization by the "owner." In UN/CEFACT this 709is likely to be the relevant TBG.

710

711An important capability of the catalog is that it allows mapping and management of 712external classification of the BPEs, the Roles, and the EconomicResourceTypes. This 713capability is motivated by multiple classifications of business processes that exist in 714different industry sectors. Enterprises, as a rule, do business in several sectors and need to 715navigate across the sector-specific classifications.

716

717A BPE instance, a Role instance, or an EconomicResourceType instance may be assigned 718one or more external identifiers (i.e., instances of ExternalIdentification). These 719identifiers, in turn, are classified by ExternalClassification instances. Each

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720ExternalClassification instance is owned by an organization. For example, a BPE instance 721ManageProductInformationSubscription may have an assigned external identifier (such as 722065_update_productreq) that belongs to OAGClassification7.2 and is in turn owned by the 723OAG organization. Note that ExternalClassification has a recursive hierarchical relationship 724to allow for multiple levels of classification. Similar classifications are allowed for Role 725instances and EconomicResourceTypes.

727Each BPE instance must have a pre- and post-condition for it to be executable. The pre728and post-conditions also provide an important way of aligning multiple classifications
729across industries. These conditions are described by the states of the relevant Business
730Entity as an instance of BusinessEntityStateExpression that are in turn based on one or
731more instances of BusinessEntityState. For example the preCondition for a BPE instance
732ManageProductInformationSubscription may have a BusinessEntityStateExpression
733consisting of a single BusinessEntityState instance that says "ProductInformation.State =
734Requested." Similarly, a required post-condition for the same BPE instance may have a
735BusinessEntityState instance of "ProductInformation.State = Dispatched."
736

737A BPE may have a more complex preCondition or postCondition, and the 738BusinessEntityState instance may involving logical concatenation of two or more simple 739statements (for example, a preCondition for a BPE "Accept Order" may be 740"Order.State=Received AND Product.State=inStock." Also, a postCondition for a 741BusinessCollaboration BPE "Order" has to recognize that the process may have several 742possible postConditions (for example, the instance of the BusinessEntityStateExpression 743may be: "Order. State=Accepted OR Order. State=Rejected.") In these examples, there are 744two BusinessEntityState instances that make up the one BusinessEntityStateExpression. 745

746Each BPE instance also identifies the Event which occurs when the Business Process 747begins (beginsWhen) and the Event which occurs when the process ends (endsWhen). 748

749The purpose of the catalog is to collect and organize important meta-data for business 750processes that are used in different industry sectors. The actual business process models 751and the associated content schema (i.e., core component assembly documents) are not 752included in the catalog. However, the catalog does have pointers to the URIs where this 753data resides. That is the purpose of hasModel and associateWith relationships that point to 754instances of BusinessProcessModel and AssemblyDocument.

7566.2.1 Class Semantics

757This section describes the semantics of the classes in the CBPC information model. (Note 758that each class in the information model has a system-defined id attribute that assures 759uniqueness of a class instance. We will not discuss this element for each model class.)

• <u>BusinessProcessEntity</u> class is the central concept in the information model as it captures basic business process metadata:

- name This character string is provided by the owner organization to identify the
 business process entity; e.g., Provide Purchase Order, Respond to Purchase Order,
 and Cancel Purchase Order may be three such names.
- description This character string supplied by the owner organization that gives
 informal description of intended semantics of the class.
- type This symbol that may take on one of the following values: transaction or collaboration.
- actionStatus This symbol may take on a value from the CBPC list of status values.
 The current values are ENABLED and DISABLED.
- lifecycleStatus This symbol may take on a value from the CBPC list of status values. The current values are SUBMITTED, APPROVED, DEPRECATED.
- version This integer numeric value will be provided by the owner at the time of submitting a new BusinessProcessEntity instance.
- pattern This symbol will take on a value from the CBPC approved/maintained list
 of valid patterns. An initial collection of these values is provided in UMM for
 transaction patterns and the code list will be maintained as a UN/CEFACT Code.
- <u>EconomicResourceType</u> captures the notion of economic resources as described in the REA ontology.¹⁴
- name This symbol value may be one from the list supplied by this specification document. However, in the future, this list may be extended
- description This character string will be supplied by the CBPC team to informally
 capture semantics of the resource.
- value The actual value of the economic resource for each resource type as specified by the name.
- A list of allowable Economic Resource Types is given in Section 5.4.4.2. This list will be maintained and extended as necessary by UN/CEFACT
- 788• NormativeCategory This first level categorization of the business process represents the Business Area. The classification is described in Section 5.4.3 and has been based on
- an adaptation of the Porter Value Chain.
- referenceModel This symbol may take one of the several possible CBPC approved values. Currently, only UNCBPC is allowed.

 ¹⁰⁸ EconomicRresourceType is one of the base REA classes. See Appendix A of the UN/CEFACT Simple Guide to the UMM. Also see G. Geerts
 and W. E. McCarthy "The Ontological Foundation of REA Enterprise Information Systems," Michigan State University.

http://www.msu.edu/~mccarth4/rea-ontology/index.htm.

¹¹¹UN/CEFACT Catalog of Common Business Processes Technical Specification

- name This symbol may take on a value from the CBPC specification-supplied list
 of categories. For example, Procurement/Sales, Manufacturing and Logistics are
 valid normative categories provided by the CBPC specification.
- NormativeSubCategory provides the second level categorization and is based on the ISO phases of a business processes described in Section 5.4.2.
- name This symbol may take on a value from the CBPC-supplied list of
 subcategories The admissible values for this attribute are: Planning, Identification,
 Negotiation, Actualization and Post-Actualization for each of the Normative
 Category values.
- Context_This class enables those business processes that may not apply to all organizations, products, countries etc to be identified and the specific context specified. In particular, this class supports the Core Components "Context" categories (Business Process, Product Classification, Industry Classification, Geopolitical, Official constraints, Business Process Role, Supporting Role and systems Capabilities). See Core Components Specification and Core Components User's Guide for names, definitions and values.
- Role class captures the basic information about the participants in a business process:
- name This symbol may take on a value from those given in the International
 Trade Reference Model. 15 The Table in Section 5.4.4.1 of the CBPC lists the valid
 roles participating in business processes. For example, valid symbol values include
 Buyer, Seller, and Buyer's Bank.
- description This character string will be supplied by CBPC specification
 informally describe semantics of the role.
- type This gives the higher level name of the PartyType carrying out the Role.
 Initial values from the International Trade Reference Model are also shown in the
 Table in Section 5.4.4.1. These Customer, Supplier, Intermediary, and Authority.
- BusinessEntityStateExpression captures the information about the necessary
 conditions that need to hold prior to or after a business process takes place.
- name This character string will be supplied by the business process entry owner to
 identify the expression. For example, conditions may have a name such as "Order
 Raised Condition 1."
- description This character string will be supplied by the business process entry
 owner to capture informally semantics of the expression (e.g., Order has been
 received and Customer is in credit).

¹¹⁴ To UN/CEFACT BPA Reference Model of the International Supply Chain, March 2003.

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828	•	value – This character string will contain a logical expression that contains
829		references to states of one or more of the Business Entity Types. The logical
830		expression will reflect the description above, and it will be inOCL or other suitable
831		format and use the UN/CEFACT controlled vocabulary when it becomes available
832		(e.g., Order.State=Received AND CustomerAccount.State=InCredit).

• type- This character stringidentifies the language with which the Business Entity State is expressed.

• <u>BusinessEntityState</u> captures an instance of the state of a Business Entity Type that forms all or part of the Business Entity Expression.

- name This character string will be supplied by the business process entry owner to identify the BusinessEntityState. For example, "CustomerIdentified."
- description This character string will be supplied by the business process entry
 owner to capture informally semantics of the BusinessEntityState (e.g., Order has
 been received from the customer).
- value This character string will contain a logical statement that contains a
 reference to a state of a Business Entity Type. The logical expression will reflect
 the description above and will be in OCL format and use the UN/CEFACT
 controlled vocabulary when it becomes available (e.g., "Order.State = Received").
- type This will contain the Business Entitity Type reference (e.g., ORDER).
- Event captures the business occurrence in time that corresponds to one or more

 Business Entity entering a state. It represents trigger events generated by business
 activities that begin or end the BPE instance.
- name This character string will be supplied by the business process entry owner to identify the Event.
- description This character string will be supplied by the business process entry owner to informally capture the semantics of the Event.
- value This character string will contain a logical statement that reflects the above description of the Event and will be in OCL format. It will include reference to the Business Entity Type whose state is changed by the Event.
- Organization class instances may be the owners of business process entities that reside in the catalog. Owners of business processes are e-business standards

833

834

835

- organizations like SWIFT, AIAG, DISA, etc. Also, the Organization instances may be the owners of the external classification that is entered in the catalog.
- name This character string will be supplied by the organization to identify itself.
- description This character string will be supplied by the organization to describe any aspect of the organization relevant to the catalog.
- uri This Uniform Resource Identifier will be provided by the organization to allow access to Web-based information relevant to the catalog entry.
- ExternalIdentification class contains information about an externally managed identification of catalog classes (e.g., business process entities, roles, etc).
- name This character string will be provided by the identification owner to name this identification.
- description This character string will be supplied by the identification owner to informally capture semantics of the identifier.
- value The actual external Identifier value for the external identification scheme used.
- type The type of external identification.
- ExternalClassification class contains information about an externally managed classification that was related to the catalog classes.
- name This character string will be provided by the classification owner to identify the classification.
- description This character string will be supplied by the classification owner to informally capture semantics of the classification.
- value The actual value for the external classification that gets mapped to the internal classification.
- uri This Uniform Resource Identifier will be provided by the owner to allow access to Web-based information relevant to the classification.
- <u>BusinessProcessModel</u> class instances contain pointers to the repository of the business process model.
- name This character string will be provided by the business process entity owner to identify the model.
- uri This Uniform Resource Identifier will be provided by the owner to allow access to Web-based model.

- <u>AssemblyDocument</u> class instances contain references to the business process entities that provide context for these assembly documents [confirm this with Nita]
- name This character string will be provided by the assembly document owner to identify the document.
- uri This Uniform Resource Identifier will be provided by the owner to allow access to Web-based document.

8996.2.2 Relationships Semantics

900This section describes the semantics of the relationships in the CBPC information model.

- The <u>partOfCollaboration</u> relationship on the *BusinessProcessEntity* class allows recording of composition of individual business process entities (i.e., components) into more complex entities (i.e., collaborations). For example,
- ManagePurchaseOrder may be a collaboration that has as its components
- ProvidePurchaseOrder, RespondToPurchaseOrder, CancelPurchaseOrder, etc.
- There may be zero or more collaborations for each BusinessProcessEntity instance.
- There may be zero or more components for each BusinessProcessEntity instance.
- The <u>involvedParty</u> relationship between the *BusinessProcessEntity* and *Role* classes allows assignment of the involvedParty role for a BusinessProcessEntity instance.
- 910 For example, Buyer may be an involvedPartyg role in ProvidePurchaseOrder
- 911 instance (as initiator) and Seller may be an involved Party role (as responder). In
- more complex Business Colaborations, there may be many involvedParty roles.
- 913 (e.g., Buyer, Seller, Carrier, Bank). There may two or more instance for each
- 914 BusinessProcessEntity instance.
- There may be zero or more BusinessProcessEtity instances for each initiatingParty Role instance.
- The <u>precondition</u> relationship between the *BusinessProcessEntity* and
- 918 BusinessEntityStateExpression classes allows assignment of the conditional
- BusinessEntityStateExpression instance to an instance of BusinessProcessEntity.
- This conditional expression needs to hold before the business process may take
- 921 place.
- There may be exactly one precondition BusinessEntityStateExpression for each BusinessProcessEntity instance.
- There may be exactly one BusinessProcessEntry instances for each precondition
 BusinessEntityStateExpression instance.

926	•	The postcondition relationship between the BusinessProcessEntity and
927		BusinessEntityStateExpression classes allows assignment of the conditional
928		BusinessEntityStateExpression instance to an instance of BusinessProcessEntity.
929		This conditional expression needs to hold after the business process is completed.

- There may be exactly one postcondition BusinessEntityStateExpression for each BusinessProcessEntity instance.
- There may be exactly one BusinessProcessEntry instances for each postcondition BusinessEntityStateExpression instance.
- The <u>contains</u> relationship between *BusinessEntityStateExpression* and 935 *BusinessEntityState* allows multiple BusinessEntityState instances to be referenced 536 to by the BusinessEntityStateExpression instance.
- There may be one or more postcondition BusinessEntityStateExpression for each
 BusinessEntityState instance.
- There may be one or more BusinessEntityState instances for each BusinessEntityStateExpression instance.
- The <u>beginsWhen</u> relationship between *BusinessProcessEntity* and *Event* identifies the business occurrence in time that starts the BusinessProcessEntity.
- There may be only one Event instance that refers to the states of one or more Business Entity Types.
- The <u>endsWhen</u> relationship between *BusinessProcessEntity* and *Event* identifies the business occurrence that ends the BusinessProcessEntity.
- There may be only one Event instance that refers to the states of one or more Business Entity Types.
- The <u>identifies</u> relationship between *Event* and *BusinessEntityState* identifies those Business Entities whose states correspond to the Event occurrence.
- There may be one or more BusinessEntityState instances identified for each Event.
- The <u>subsetOf</u> relationship between *NormativeCategory* and *NormativeSubCategory* classes allows partitioning of each normative class into a number of subclasses.
- There may be zero or more NormativeSubCategory instances for each NormativeCategory instance.
- There may be only one NormativeCategory instance for each
 NormativeSubCategory instance.

- The <u>ownership</u> relationship between *BusinessProcessEntity* and *Organization* classes allows identification of the ownership for each business process entity.
- There may be zero or more BusinessProcessEntity instances for each Organization instance.
- There may be only one Organization instance for each BusinessProcessEntity instance.
- The identifiedBy relationship from ExternalIdentification (EI) instances to Role
 (R), BusinessProcessEntity (BPE EconomicResource (ER) and Context(C)
 instances allows recording of externally managed identification within the catalog.
 This capability is critical for effective management of the catalog as it allows crossreference among many, evolving identification schemes and classifications,
 including the one that is the reference classification in this document (i.e., the Porter
- 970 Value Chain concatenated with the ISO Business Process Phases).
- For each EI instance, there are zero or more instances of R/BPE/ER/C.
- For each R/BPE/ER/C instance, there are zero or more possible instances of EI.
- The <u>classifiedBy</u> relationship between *ExternalClassification* and
 ExternalIdentification classes allows assignment of an identification scheme to an external classification scheme maintained within the catalog.
- There may be zero or more ExternalIdentification instances for each ExternalClassification instance.
- There may be only one ExternalClassification instance for each
 ExternalIdentification instance.
- The <u>hierarchy</u> relationship among the instances of *ExternalClassification* captures hierarchical relationships that may hold among these instances.
- For each EC instance, there is zero or more parent instances of EC.
- For each EC instance, there is zero or more child instances of EC.
- The <u>ownership</u> relationship between *Organization* and *ExternalClassification* allows assignment of owner for each ExternalClassification (EC) instance.
- For each EC instance, there is only one ownership Organization instance
- For each Organization instance there may be zero or more EC instances.

- The <u>hasModel</u> relationship between *BusinessProcessEntity* and
 BusinessProcessModel allows 1-on-1 assignment of a model for each
 BusinessProcessEntity instance.
- The <u>associatedWith</u> relationship between *BusinessProcessEntity* and

 AssemblyDocument allows many-to-many assignment of assembly documents for
 each BusinessProcessEntity instance.

9957 Guidance on the Use of the CBPC

996This section describes typical usage scenarios of the CBPC from the end user perspective.

9987.1 Identification and Classification

9997.1.1 Outline of the approach

1001 new entry into the catalog can be specified and classified. The UMM methodology and 1002 templates should be used to express the business requirements for a business process in 1003 terms of a number of Use Cases. The basic information from each use case can then be 1004 used to provide the catalog entry information. Each process is in turn part of a wider 1005 process (which may have been modeled according to the UMM methodology) and may be 1006 classified according to a pre-existing reference model (e.g. The BPA model for the 1007 International Trade process). Before any process can be put forward for inclusion in the 1008 catalog it must also be classified according to the standard Classification scheme set out in 1009 this technical specification. As each Use Case is described, a number of Business Entities 1010 will be identified which are created, used, or changed by the business process. These 1011 Business Entities will be the link between the Common Business Process held in the BP 1012 catalog and the Core Components.

10137.1.2 The Business Example

1014The business example chosen for this illustration is a simple order, fulfillment, and payment 1015process. This example assumes that an ongoing relationship has been established between 1016Buyer and Seller prior to the order and that payment will be made following receipt of the 1017goods and a correct invoice. Payment will be by electronic funds transfer via the Buyer's 1018and Seller's Bank. A limited number of use cases are defined for illustrative purposes only 1019and no reference is made to the any processes involving the carrier of the goods or the inter 1020bank processes. The example is related to the BPA reference model for the International 1021Supply Chain.

1022

1023Figure 5.1 illustrates the use cases involved in this example which consists of three 1024component collaborations:

1025 - Order Product

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1026 - Ship Product 1027 - Pay Seller

1028Each of these collaboration use cases are made up of several transaction use cases.

1029 - Create Order 1030 - Accept Order 1031 - Reject Order 1032 - Cancel Order

1033 - Schedule Shipment
1034 - Issue Dispatch Advise

1035 - Identify Delivery Discrepancies

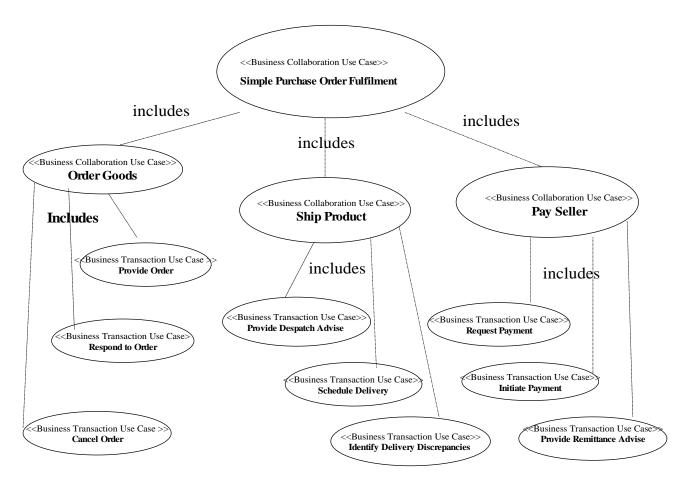
1036 - Request Payment 1037 - Initiate Payment

1038

1039The Actors involved in these use cases are a Buyer and a Seller except for the Initiate 1040payment use case where the Actors are a Buyer and a Buyer's Bank.

1041

1042The information contained in the Use Case diagrams and descriptions provide the 1043information required to identify potential common business processes and information 1044about them that will form the basis of the Catalog entries. 1045



10461047Figure 6 - Catalog Example-Simple Purchase Order Fulfillment1048

Name	Order Product
Traceability Ind.	D-P&SI-1.U-Order-2-4
Actors	Customer, Supplier
Description	The Customer recognises a need for a product and places an Order under an established contact or a framework agreement. The Supplier receives order and responds.
Pre-condition	Framework Agreement or Contract is in place. (Contract=InPlace, Order=Pending)
Post-conditions	Order has been confirmed, rejected or cancelled (Order=Confirmed, or Order=Rejected or Order=Cancelled)
Scenario	Begins when customer recognizes need for specific quantities of one or more products and decides to place an order with a particular Supplier - Customer raises and sends an order containing one or more order lines, to Supplier. (The order line specifies the product, quantity and delivery details. As the order is covered by a framework agreement or raised following a specific contact the delivery terms, payment terms etc. are already agreed.)

 Supplier receives order and confirms acceptance of order or rejects order Customer may subsequently cancel the order once accepted.
Ends when Customer receives order acceptance or order has been cancelled/rejected.

1051Figure 7 - The Order Product Use Case Description

1052

Customer
Supplier
Order
Line Item
Product
Product Quantity
Delivery Details

1053

1054Figure 8 - Business Entities participating in Order Use Case

1055

1056

Name	Request Payment			
Traceability Ind.	D-P&SI-1.U- Request Payment-3-11			
Actors	Customer, Supplier, Bank			
Description	Supplier Invoices Customer			
Pre-condition	Order ready for shipment. (Order=Available)			
Post-conditions	Supplier has Invoice (Invoice=Provided)			
	Begins when Supplier has made products available for shipping to meet order.			
Scenario	Supplier raises invoice and send to supplier.			
	Invoice specifies the Payment amount and Currency, the Products supplied and the			
	payment terms, and may reference the order and contract.			
	Ends when Customer has received invoice.			

1057

1058Figure 9 - Request Payment Use Case description

1059

Customer
Supplier
Bank
Invoice
Payment
Tax
Currency
Product
Order



1061Figure 10 - Business Entities participating in the Request Payment Use Case

10627.1.3 Categorization and Classification

1063Before any process can be put forward for inclusion in the catalog it must be classified 1064according to the standard Classification scheme set out in this technical specification. This 1065is to enable potential users to find relevant business processes in the catalog. The 1066classification is based on two classifications, one based on a modification of the Porter 1067Value Chain (Normative Category) and the second on the ISO OPEN-EDI Phases 1068(Normative Sub Category).

1064The Prime table in the catalog, exemplified below, will have the following Information for 1065each business process. (This represents a sub-set of the full potential information specified 1066in the information model in section 6.2, to simplify the presentation.):

1065

1066A reference number,

1067Process Name

1068Initiating Role

1069Responding Role

1070Pre Condition

1071Post Condition

1072Begins When

1073Ends When

1074Normative Category

1075Normative Sub-Catagory

1076Part Of Business Collaboration

1077Industry Specific Classification and Reference Model Identification (e.g BPA).

1078

1079Table 2 shows these catalog entries for the common business processes identified in this 1080example.

1	Provide Purchase Order	Buyer	Seller	Order=Raised	Order=Received	Procurement/Sales	Negotiation	BC1	Order
2	Respond to Purchase Order	Seller	Buyer	Order=Received	Order=Accepted or Rejected	Procurement/Sales	Negotiation	BC1	Order
3	Cancel Purchase Order	Buyer	Seller	Order=Accepted	Order=Cancelled	Procurement/Sales	Negotiation	BC1	Order
4	Request Delivery Schedule	Buyer	Seller	Order=Accepted	Delivery Schedule=Requested	Procurement/Sales	Actualisation	BC2	Ship
5	Provide Delivery Schedule	Seller	Buyer	Delivery Schedule=Requested	Delivery Schedule=Received	Procurement/Sales	Actualisation	BC2	Ship
6	Provide Despatch Advice	Seller	Buyer	Order=Accepted. Despatch Advice=Pending	Despatch Advice=Received	Procurement/Sales	Actualisation	BC2	Ship
7	Report Delivery Exceptions	Buyer	Seller	Despatch Advise=Received. Order=Delivered	Delivery Exception=Reported	Procurement/Sales	Actualisation	BC2	Ship
8	Provide Invoice	Seller	Buyer	Order=Despatched. Invoice=Pending	Invoice=Received	Procurement/sales	Actualisation	BC3	Pay

	9	Provide Remittance Advice	Buyer	Seller	Invoice=Accepted	Remittance Advice=Received	Procurement/Sales	Actualisation	BC3	Pay
Ī	10	Initiate Payment	Buyer	Buyer's Bank	Invoice=Accepted	Payment Instruction =Received	Procurement/Sales	Actualisation	BC3	Pay

1081Figure 11 - Example of Catalog Entries-Business Transactions

1083

BC1	Order	Buyer	Order=Pending	Order=Accepted	Procurement/Sales		BC4	Simple
ВСТ	Oraci	Seller	Order—rending	=Rejected =Cancelled	1 Tocurement/Suics	Negotiation	ВСТ	Order Fulfilment
BC2	Ship	Buyer Seller	Order=Awaiting Delivery	Order=Delivered	Procurement/Sales	Actualisation	BC4	Simple Order Fulfilment
BC3	Pay	Buyer Buyer'sBank	Order=Received	Supplier Account=Credited	Procurement/Sales	Actualisation	BC4	Simple Order Fulfilment
BC4	Simple Purchase Order Fulfillment	Buyer Seller Buyer'sBank	Order=Pending	Supplier Account=Credited	Procurement/Sales	Negotiation		Simple Order Fulfilment

1084Figure 12 - Example of Catalog Entries-Business Collaborations

 $1085 \\ 1086$

i.d	0001
Name	BPA
Description	UN/CEFACT Business Process Analysis Group
uri	www. unece.org/cefact

1087Figure 13 - Example of Ownership Organization

1088

1089

10908 Methodology for Catalog Management and Usage

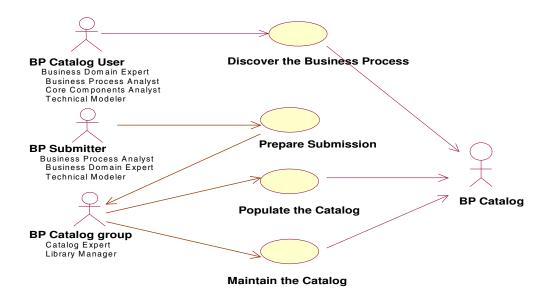
1092This chapter describes the methods and procedures that will be followed to populate and 1093maintain the "Common Business Process Catalog" (CBPC) as well as explain the usage of 1094this catalog for the discovery and reuse of the business processes. This discovery of the 1095business processes will also facilitate discovery of Core components [ref to ccts]

10968.1 What is the Methodology?

1097The methodology defines processes, approaches, and any necessary support to achieve 1098intended management and usage of the catalog. To structure the methodology in an 1099appropriate fashion, we consider four phases of the catalog management:

- 1100 Discovery phase. Business Analysts and/or Business Domain Experts are engaged in
- this phase as they use the catalog to discover existing business processes to meet their
- business objectives.
- 1103• Preparation phase. In case when appropriate business process does exist in the CBPC, a
- Business Analyst with help from Business Domain Experts prepares a submission
- package that includes a catalog entry (CE) for inclusion in the catalog. The submission
- package is submitted to the BP Catalog Group.
- 1107• Population phase. The Business Process Catalog Group at TBG includes a Business
- 1108 Catalog Process Expert who evaluates the submitted package a catalog entry (CE) –
- against a predefined checklist of required business specification artifacts. Once the
- business package passes the evaluation, it is sent to a *Business Process Library*
- 1111 *Manager* who is ultimately responsible for populating the catalog.
- 1112• Maintenance phase. The Business Catalog Process Expert and a Business Process
- 1113 Library Manager of the Business Process Catalog Group are responsible for
- maintaining the catalog. Maintenance includes update of the information model and
- the catalog classifications.

1116The methodology phases should be seen as phases of a collaborative process. Depending on 1117the outcome of certain phases, transitioning to other phases will occur. For example, if 1118discovery was not successful, the user may prepare a submission to the catalog maintenance 1119body, leading into the preparation phase. Figure 7.1 illustrates the transitioning 1120relationships among the phases.



1123Figure 14 – Business Process Catalog Methodology Use Case

1124

1125

11268.2 Roles

1127Below is a list of actors involved in different phases of the catalog development, usage, and 1128maintenance. Any of these actors should represent an eBusiness Standards Organization 1129that is responsible for development, maintenance, and management of standards across 1130businesses or for a certain industry group. There will be no enterprise specific ownership 1131allowed in the UN/CEFACT repository.

1132Business Domain Expert – They are primary responsible for describing the business 1133domain, business modeling and producing the Business Operation Map (BOM) as defined 1134in UMM. They use lexicons that are aggregated into a larger lexicon which is a Business 1135Process Catalog Lexicon. This *Lexicon* contains information and process definitions 1136including relationships and cross-references as expressed in business terminology and 1137organized by industry domain. This knowledge is captured from business experts across 1138multiple domains, and evolves over time. The *Lexicon* functionally is a bridge between the 1139specific business or industry language and the UML models through the application of the 1140UN/CEFACT UMM. In addition to the *Lexicon*, models can reuse *artifacts* from a library 1141of business information objects and processes.

1142Business Process Analyst – They are primarily responsible for gathering and analyzing 1143requirements for the business processes. They identify the collaborations between business

1144roles, assign business information transaction patterns, and begin to understand the 1145information bundles (business documents) that flow between roles. These information 1146bundles can be expressed as conceptual class diagrams. The artifacts produced in the 1147analysis workflow draw upon information in the Lexicon, or may populate the Lexicon 1148where relevant information is not available.

1149Technical Modeler uses the catalog and any tools to model a business process.

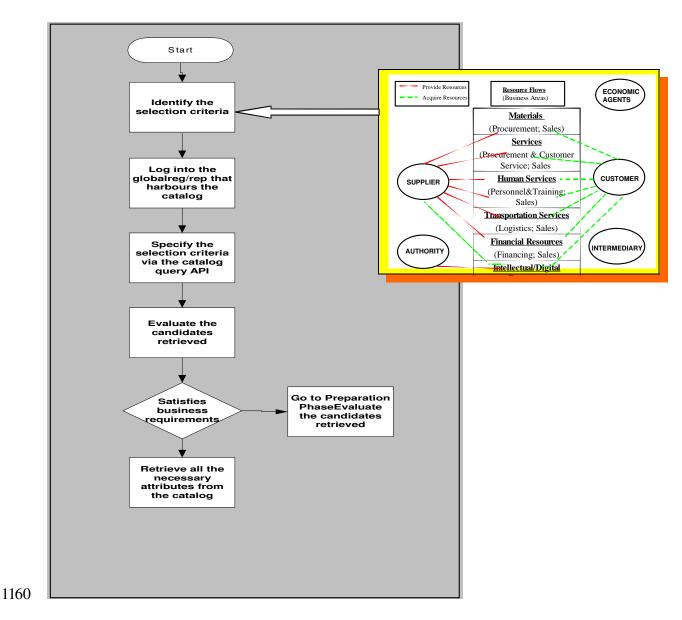
1150Business Catalog Process Expert - A person that evaluates the submitted Business Process 1151packages and is an expert of the CBPC specifications.

1152Business Process Library Manager - A person that manages and maintains the CBPC in the 1153Global registry/repository.

1154

11558.3 Discovery Phase

1156During this phase, the catalog users that build business process collaborations use the 1157catalog to locate a common business process in the catalog. Figure 7.2 illustrates the tasks 1158that take place within this phase.



1161Figure 15 – Discovery Phase Tasks

1162

11638.3.1 Identify the selection criteria

1164Due to the fact that the CBPC can contain thousands or even millions of business 1165processes, it is imperative that the selection criteria be clearly identified to be able to drill 1166down to the appropriate business process. There are various mechanisms to identify the 1167subset that would contain the exact business process or similar ones as per requirement. 1168Here are the various mechanisms for doing so:

11698.3.1.1 Identify the Classification

1170First, we need to identify the normative category and sub-normative category for the 1171business process based on the CBPC Classification methodology. This will be based on

1172understanding of widely adopted business process classifications and the navigation and 1173classification tools available for accessing the business process catalog.

1174The other ways to classify business process is by identification of the types of agents and 1175resources that are utilized by this process. CBPC Classification scheme that is an extension 1176of Porter Value Chain Reference Model.

1177Once the appropriate classification has been identified, one can easily drill down to the 1178appropriate business process in the catalog. In addition, CBPC also supports the 1179association of the internal classification scheme to external classifications schemes that one 1180is more appropriate for certain industry sectors, organizations or users.

11828.3.1.2 Specify Business Context Drivers

1183The 'local' or enterprise specific business context for the searched Business Process need 1184to be identified. These Business Context Drivers are related to the 7 ebXML Context 1185categories as defined in "UN/CEFACT - ebXML Core Components Technical 1186Specification, Part 1".

11888.3.1.3 Use External Classification (if appropriate)

1189Where an industry specific reference model exists (E.g. SCORE, BPA) the catalog may be 1190searched using the external classification defined by these bodies- if known by the user. 1191

11928.3.2 Log into the Global Registry/Repository that Harbors the Catalog

1193During this step, one will use the "Registry Client" interface to log into the Global registry 1194where the Catalog is hosted. The user will already have the appropriate privilege setup to be 1195able to log into the Global registry via the Registry Client. 1196

11978.3.3 Specify the Selection Criteria via the Catalog API

1198Once the user has logged into the Global registry, he or she will bring up the GUI 1199interface for the CBPC Query API. This query API will be an extension of the 1200ebXML Registry Service QueryManagementClient. This GUI interface will display 1201all the related elements that can be used to specify the selection criteria for 1202discovery of the appropriate business process. This could be based on Classification 1203scheme for the registered object i.e. the business process or the meta data associated 1204with this registered object or associated objects which could be other registered 1205objects like Core components, business documents etc or external identifiers or 1206registry attributes like internal id, version, name etc. Business processes have their 1207own metadata like category, sub-category, Role, Pre-Condition, Post-Condition etc.

1208An example will be as follows: In order to query up the appropriate Business 1209Process "Create Purchase Order" from the catalog the following meta data are 1210specified:

- 1211Category: Procurement, Subcategory: Negotiation, BusinessProcess:
- 1212PurchaseOrderQuoteRequest, RoleFrom: Buyer, RoleTo:Seller,
- 1213BusinessEntity:Quote, The query will find business processes in Procurement
- 1214Category that are from Buyer Role to Seller Role having Business Entity as Quote.

1215Note: Only some attributes in this query are derived from classification tree. Only

- 1216category and subcategory are the classification nodes, the rest are metadata of the 1217registry object.
- 1218Once we have specified the selection criteria, we initiate the search of the business process
- 1219by submitting the search criterion to the global registry. Use one or more catalog search
- 1220alternatives to identify potential business processes.

1221

12228.3.4 Evaluate and Select Candidates

1223Use own criteria to evaluate candidates.

- The criteria may be very general, if the user is, for example, entering the eBusiness arena and doesn't have experience or bias towards certain business processes and documents.
- On the other hand, the criteria may involve legacy systems or approaches that require handling of certain business documents.
- In addition, evaluation criteria need to include consideration of the partner support for the business process. How is this being done?
- Select the Business Process that satisfies the user and partner requirements:
- In collaboration with the trading partner, the appropriate business process is selected

1234

12358.3.5 Retrieve all the necessary attributes from the catalog

1236During step 8.3.4, the GUI interface should also prompt for the response elements that the 1237query should return.

1238

1239It is to be noted here that the business process selected and retrieved from the catalog might 1240not satisfy all the requirements and so specialization of the business process might take 1241place and this might lead to a preparation phase.

1242

12438.4 Preparation Phase

1244During this phase, the submitters (a Technical modeler together with the Business Process 1245Analyst and Business Domain Expert) will identify the common business processes they 1246wish to be stored in the catalog and develop a business process package for submission to 1247the catalog maintenance body.

1248This submission will be based on extracting the data necessary for populating the catalog 1249from a model of their business domain (preferably derived from following the UN/CEFACT 1250TMWG Unified Modeling Methodology (UMM)), and completing the Catalog Worksheets.

1251The processes to be submitted may range from the creation of a new *Business Process* to 1252the modification of an existing *Business Process* already contained in the catalog but 1253changed so that it is contextually and syntax specific to their business domain.

1254For each business process submitted the user must classify the process in terms of the 1255Normative Category and Sub-Normative Category to which their process belongs. They 1256may also provide the Context information and their own classification based on their 1257industry reference model, where appropriate.

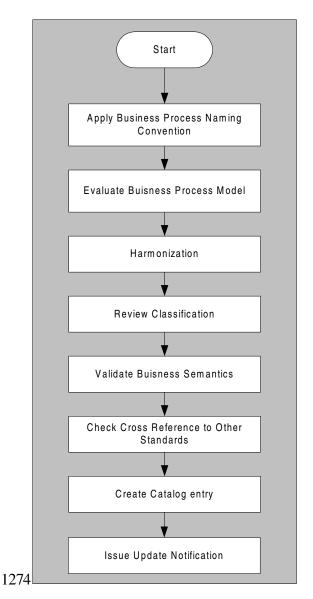
1258The submission must contain all the information (process artifacts and meta data) that have 1259been identified in the catalog information model as specified in section 6.0.

1260The information on the pre conditions and post conditions will identify the relevant 1261business objects that have their states changed by the business process. This will provide 1262the mechanism to enable the directory to associate the business process with the related 1263Core Components held separately.

12648.5 Population Phase

1265This Phase describes how to populate the catalog content once defined into the catalog that 1266will be hosted on any global registry/repository.

1267After receiving a Business Process Package Submission, *The Business Process Catalog* 1268*Group* at TBG evaluates the submitted package. Specifically, it is the job for a *business* 1269*catalog process expert* who evaluates the submitted catalog entry (CE) against a predefined 1270checklist of required business specification artifacts. Once the business package passes the 1271evaluation, *Business Catalog Process Expert* sends the business specification artifacts to a 1272B*usiness Process Library Manager* who is ultimately responsible for populating the 1273catalog.



1275Figure 16 – Population Phase steps

1276The following are steps in the Population Phase.

12778.5.1 Apply Business Process Naming Convention

1278The naming of the business process should follow standard naming convention rules. Some 1279of the rules to be adhered to are:

- 1280 Avoid ambiguity
- Must be globally acceptable
- Must be generic in nature
- Applicable across multiple industries
- Simple and clear to understand

12868.5.2 Evaluate Business Process Model

1287The evaluation tasks that need to be accomplished in this component use case include

- Evaluate Business Operations Model includes checking of the high-level classification
- 1289 of the business process for conformance with UMM-prescribed specifications, namely,
- 1290 Business Area, Process Area, Business Domain, Business Process, and Reference
- 1291 Business Elements.
- 1292• Evaluate Business Requirements Model includes checking of the requirements-level
- 1293 information of the business process for conformance with UMM-prescribed
- 1294 specifications; namely, Use Case Model, Business Process Activity Model, Business
- 1295 Collaboration Tasks, Business Transaction Model
- 1296• Evaluate Business Transaction Model includes checking of the transaction-level
- 1297 information of the business process for conformance with UMM-prescribed
- 1298 specifications. Identification of transaction patterns present in the model is considered
- 1299 here.

1300

13018.5.3 Harmonization

1302The purpose of harmonization is to take a set of proposed Common Business Processes from 1303different domains, identify differences and similarities between the various submissions, and 1304produce a single, complete cross - procedures. The following describes the recommended areas 1305that harmonization procedure should cover:

- 1306 Evaluate each submitted Common Business Process for consistent application of CBPC 1307 rules Resolve any questions or issues by discussion between the submitting groups.
- 1308 • Compare the definition and structure of each submitted Common Business Process with what already exists in the CBPC. If the submitted Business Process is the same 1309 1310 or similar, compare the properties of each to identify any differences. If the submitted Business Process has properties missing in the existing one, enforce a 1311 1312 harmonized form that contains the properties of each.
- 1313 • Publish the results of harmonization to the submitting groups for review.

1314

13158.5.4 Review Classification

1316During this step the classification of the Normative Category and Sub-Normative Category 1317 provided by the submitter will be checked to ensure it has been appropriately determined. If 1318the submitter has also provided an external classification (e.g. based on SCOR or BPA 1319classification) for this business process, then the association between these classifications is 1320also checked. The Context categorization for this business process, if necessary for 1321 specialization, is also checked out during this step. 1322

13238.5.5 Validate Business Semantics

1324Prior to submitting the catalog entry (CE) data for entry into the catalog, the expert 1325 validates the business semantics included in the business process package. Semantic 1326validation will include scenario identification and rule checking of RIM integrity. Evaluate 1327Business Process Artifacts includes checking of Normative Category, Subcategory, Roles,

1328Pre-conditions, Post-conditions, etc and their conformance with the submitted models.

1329Evaluate the artifact references – check if the artifact references (e.g., BOTs used in pre-1330conditions) are valid.

1331

1332Following the evaluation of the submitted package for the new business process, the catalog

1333expert extract the catalog attributes for the model necessary to populate the catalog. The

1334syntax for these attributes is checked at the time of extraction.

1335

1336The expert, satisfied by the outcome of the validation process, after extracting catalog

1337attributes, and after validating the semantics of the process, forwards the information to the 1338library manager.

1339

13408.5.6 Check cross-references to other Standards

1341The library manager uses the catalog maintenance tool to ensure referential integrity within 1342the catalog. Also, external references (e.g., URIs) are checked for integrity. Besides 1343association to external classification wherever applicable and associations to business 1344documents are verified as well.

13458.5.7 Create Catalog Entry

1346The creation of catalog entry is done using a catalog maintenance tool. The library manager 1347commits the new BPCE to the catalog.

1348

13498.5.8 Issue Update Notification to Community/Process Owner

1350The library manager issues update notification to the business process owner (e.g., an 1351industrial group) and/or to the community at large or those parts subscribed.

1352

1353

13548.6 Maintenance Phase

1355This Phase describes how to perform update, extension, and correction of the catalog. The 1356following are possible steps in this phase:

13578.6.1 Update the Catalog with a New BPCE

1358Update takes the same path as Preparation and Population phases and, in addition, needs to 1359validate reference to the previous Catalog entries.

1360

13618.6.2 Extend the Catalog Classification

1362Extend the catalog classification based on a new domain-specific usage and based on 1363specialization within a domain (i.e., providing interface for checking conformance with a

1364new classification). Specification institutions may want to control validation of their 1365classification identifiers.

1366

13678.6.3 Correct the Registration Information Model

1368Correct the registration information model

- Change classification error
- Change classification entry
- Update of entry status. (NOTE: Every BPCE will have an entry status attribute;
- e.g., DEFINED, APPROVED, REJECTED)

1373

1374

13759 Catalog Interface Specification

1376We provide a well-defined interface that specifies details of interaction with the catalog and 1377supports the use cases and the methodology. This interface reflects the abstract data model 1378defined in section 6.2, supports the outlined methodology (but doesn't depend on it), and 1379the tasks outlined in section 8

1380The following is the specification for the catalog interface. (Note: The bracketed items 1381next to each of the interface definition are references to the methodology tasks that use the 1382interface definition.)

1383

13849.1 Retrieve catalog information model and classification

1385 data

- 1386 GetAttributeValues <attributeName>
- 1387• Get all the values for the specified attribute.
- <attributeNameList> a character string denoting a valid attribute name defined in the catalog information model
- 1390 Return values:
- A list of the attribute values of the attribute. The type of the return values depends on the attribute.
- 1393 Example:
- 1394 GetAttributeValues BusinessProcessEntity.name

1395 1396

Return values:

1397 ManageProductInformationSubscripti RequestAccountInformation 1398 RequestAccountSetup ...

- 1400 GetInternalClassificationScheme
- Get the attribute values describing the internal 3-level classification scheme.
- 1402 Return values

```
1403
          • List of character string 3-tuples, each 3-tuple consisting of normative category,
1404
              normative sub-category, and (economic-business) event classification values
1405
          Example:
           GetInternalClassificationScheme
1406
1407
1408
          Return values:
1409
           (Acquisition Identification IdentifyVendor)
           (Acquisition Identification RequestCatalog)
 1410
           (Acquisition Identification RequestPricing)
1411
1412
1413
1414•
       GetExternalClassificationScheme <classificationId>
1415
       <hierarchyDepth>
1416
       • Get the attribute values describing an external classification scheme to the specified
1417
          depth of classification hierarchy.
          <classificationId> - unique identifier for the external classification scheme
1418
1419
          <hierarchyDepth> - number (n) of levels of hierarchy
1420
       • Return values-:
1421

    List of character string n-tuples, each n-tuple consisting of classification name

1422
              and value pairs
1423
          Example:
1424
          GetExternalClassificationScheme RN-ID 3
1425
1426
          Return values:
1427
           (PartnerProductServiceReview PartnerReview RequestAccountSetup)
1428
           (PartnerProductServiceReview PartnerReview MaintainAccount)
1429
           (PartnerProductServiceReview ProductAndServiceReview
1430
          ManageProductInformationSubscription)
1431
1432
          Search Catalog
14339.2
1434•
       SetSearchParameters <attributeNameValuePair>
1435
          Set search parameters prior to performing search.
1436
          <attributeNameValuePair> - a pair of a character string and (the attribute-
1437
          dependent) value
1438
       • Return values:
1439
           • Status code – an identifier of a successful or unsuccessful operation
1440
       • Example:
          SetSearchParameters (NormativeCategory.name Acquisition)
1441
1442
1443
          Return values:
1444
          SET-SEARCH-STATUS-OK
1445
1446•
       ClearSearchParameters
```

```
1449
              Status code – an identifier of a successful or unsuccessful operation
       • Example:
1450
          ClearSearchParameters
1451
1452
1453
          Return values:
1454
          CLEAR-SEARCH-STATUS-OK
1455
1456•
       PerformSearch
1457
       • Perform search based on the search parameter values
1458
       • Return values:
1459
              Status code – an identifier of a successful or unsuccessful operation
1460
       • Example:
1461
          PerformSearch
1462
1463
          Return values:
1464
          PERFORM-SEARCH-STATUS-OK
1465
1466•
       SetRetrievalParameters <attribute-name>
1467
          Set retrieval parameters to access specific attributes of the search result.
1468
          <attribute-name> - a character string indicating the attribute name to be retrieved
1469
       • Return values:
1470
              Status code – an identifier of a successful or unsuccessful operation
1471
       • Example:
1472
          SetRetrievalParameters BusinessProcessEntity.actionStatus
1473
1474
          Return values:
1475
           SET-RETRIEVAL-PARAMS-STATUS-OK
1476
       RetrieveSearchResults
1477•
1478
       • Retrieve search results
1479
       • Return values:
1480
              Collection of n-tuples, each tuple holding the values for the specified retrieval
1481
              parameters.
1482
       • Example:
1483
          RetrieveSearchResults
1484
1485
          Return values:
1486
           (001 RequestForQuote Quotation Procurement ...)
           (002 ChangeQuote Quotation Procurement ...)
1487
1488
1489
          Access Catalog
14909.3
```

1448

• Clear the search parameter values

• Return values:

1491 • Login <userName> <authorizationCode>

14929.4 Submit Catalog Data

- 1493 BeginNewDataSubmission <ClassName>
- 1494• New catalog data is about to begin. On receipt, the catalog creates a new class instance,
- assigns a unique id, and returns the id.
- <className> a character string that is a valid class name from the information model.
- 1498 Return values:
 - The newly created class instance identifier.
- 1500 Example:

1501 BeginNewDataSubmission BusinessProcessEntity

1502

1499

1503 Return values:

<some-system-generated-unique-id>

1504 1505 1506

- 1507 ◆ SubmitNewClassData <ClassInstanceId> <AttributeName> 1508 <AttributeValue>
- An attributevalue is submitted for a specific class instance. On receipt, the catalog checks for existence of the class instance, and assigns the value to the specified attribute. Any previous attribute value is overwritten.
- <ClassInstanceId> unique id for a class instance
- <AttributeName> a string indicating a class attribute name
- <AttributeValue> a value to be associated with the attribute
- 1515 Return values:
- Status code a code indicating a successful or unsuccessful operation
- 1517 Example:

1518 SubmitNewClassData <some-system-unique-id> name GetQuote
1519 (Assumption is that this deals with BusinessProcessEntity instance
1520 data submission.)

1521 1522

Return values:

1523 SUBMIT-NEW-CLASS-DATA-STATUS-OK

- 1525 SubmitNewRelationshipData <classInstance1ID>
- 1526 <classInstance2ID> <RelationshipName>
- 1527• A relationship between two class instances is submitted. Upon receipt, the catalog
- checks for existence of the two class instances and that the relationship name is valid.
- <classInstance1ID> a valid id of a class instance
- <classInstance2ID> a valid id of a class instance
- <RelationshipName> a string indicating a valid relationship name between the two class instances
- 1533 Return values:

1534	Status code – a code indicating a successful or unsuccessful operation
1535	• Example:
1536	SubmitNewRelationshipData <some-system-unique-id> <some-system-< td=""></some-system-<></some-system-unique-id>
1537	unique-id> ownership
1538	(Assumption is that this deals with establishing an ownership
1539 1540	relationship between a BusinessProcessEntity and an Organization instances.)
1541	instances.)
1542	Return values:
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